

## JEEVANT RAMPAL

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### Current Position

Associate Professor of Economics, Indian Institute of Management Ahmedabad (at IIMA since May 2017).

### Education

PhD Economics, Ohio State University (OSU), May 2017.

MA Economics, Ohio State University (OSU), June 2013.

MA Economics, Delhi School of Economics, University of Delhi.

BA Economics, University of Delhi.

**Research Interests:** Behavioral and Experimental Economics, Game Theory, Auctions, Market Design, Mechanism Design, Industrial Organization, Gender Economics, Development Economics, and Agricultural Economics.

### Working Papers

1. "Opponent's Foresight and Optimal Choices." (Under revision).
2. "Contests Within and Between Groups," with Puja Bhattacharya. (Revised and resubmitted).
3. "Task Characteristics and Charitable Giving" with D. Jain, A. Mundhra, and P Jain. (Submitted)
4. "Measurement issues in studying attitudes towards caste and study-group formation: Evidence from Indian business school(s)" with Saif Ali Khan.
5. "Heterogeneous Agent Quantal Response Equilibrium" with Fernando Stragliotto.

### Publications

1. "Limited Foresight Equilibrium," *Games and Economic Behavior*, January (2022).
2. "Optimal Monopoly Mechanisms with Demand Uncertainty," with James Peck. *Mathematics of Operations Research*, March (2021).
3. "The COVID Pandemic and Food Insecurity: A Viewpoint on India," with Khushbu Mishra. *World Development*, November (2020).
4. "Reverse Endowment Effect for a New Product," with A. Banerji. *American Journal of Agricultural Economics*, February (2020).
5. "Non-Optimality of State by State Monopoly Pricing with Demand Uncertainty: An Example," with James Peck. *Economics Letters*, July (2019).
6. "Information, Branding, Certification, and Consumer Willingness to Pay for High-Iron Pearl Millet: Experimental Evidence from Maharashtra, India," with A. Banerji, E. Birol, and B. Karandhikar. *Food Policy*, July (2016).

## Unpublished papers

1. “Strategic incentive for giving can be counterproductive.”
2. “The effect of COVID-19 salience on demand for lockdown—an experimental investigation from India” with Ritwik Banerjee and Anujit Chakroborty.

## Invited lectures and seminars

2022: IIT Jodhpur.

2021: IIT Mandi; IIT Bombay; IIM Bangalore.

2020: Hindu College (DU); The British School (New Delhi).

2019: Ashoka University; Institute of Economics, Academia Sinica, Taiwan; NTU Taiwan; ISB Hyderabad; FLAME University; St. Stephens College, Hansraj College, IIIT-Delhi.

2018: Behavioral/Experimental Economics Workshop at Ashoka University.

2017: Ashoka University.

2016: Indian Statistical Institute, Delhi.

## Conference Presentations

13th, 14th, 15th, 17th Annual Conference on Economic Growth and Development, ISI Delhi, December 2017, 2018, 2019, 2022.

Asian Meeting of the Econometric Society, January 2023.

Econometric Society World Congress, June 2020.

Winter School Conference, Delhi School of Economics, December 2015, 2016, 2017, 2019.

SERI Conference, IIT Kanpur, July 2019.

Contests: Theory and Evidence conference, University of East Anglia, June 2019.

North American Summer Meeting of the Econometric Society, June 2019 (unable to go), June 2018, June 2017.

Young Economists’ Meeting, Brno, Czech Republic, May 2018.

Delhi Economic Theory Workshop at ISI Delhi, October 2017, October 2019.

Barcelona Graduate School of Economics Summer Forum (Bounded Rationality, Cognition, and Strategic Uncertainty), June 2017.

Midwest Economic Association Meeting, March 2017.

Midwest Economic Theory Meeting, April 2015, November 2016.

Experimental Science Association Conference, November 2016 (Tucson), and June 2017 (Rady School of Management).

Economic Theory Seminar, OSU, September 2016.

American Agricultural Economic Association Symposium, Washington DC, August 2013.

PhD Student Seminar, Indian Statistical Institute, Delhi, June 2012.

**Referee for:** *American Economic Journal: Microeconomics, Journal of Economic Theory, Experimental Economics, B.E. Journal of Theoretical Economics, Food Policy, Quarterly Review of Economics and Finance, Indian Economic Review.*

**Executive committee member** for NSE Center for Behavioral Sciences at IIMA.

**Co-organizer:** Annual Behavioral Research in Economics Workshop (BREW) 2019—ongoing. BREW-ESA for 2022.

## Teaching

IIMA: Executive Education—Behavioral Economics for Abbott in 2019-2022; L&T MEP 2022; Clinician Leadership Program 2022-23; MGNF 2022; NSE-CBS OEP 2022; Experiments for Business Decisions in 2020; Torrent Pharmaceuticals and Mahindra and Mahindra in 2018.

*Microeconomics* for PGP1 (MBA first year) 2017-2022; *Behavioral and Experimental Economics* for PGP2 (MBA second year) 2018-2022. *Game Theory and Experiments* (with Prof. V. Pingali) 2018-22. PhD courses: *Mathematics for Economists* 2017-2022; *Advanced Game Theory* 2018; *Applied Game Theory* 2021-22; *Industrial Organization Theory* 2022.

**OSU:** Instructor for *Intermediate Microeconomic Theory*, Fall 2015. Teaching Assistant, (Fall 2014-Spring 2016): PhD Course- *Microeconomic Theory*; undergraduate courses- *Principles of Microeconomics*, *Principles of Macroeconomics* and *Game Theory*.

**University of Delhi:** Ad-hoc Assistant Professor of Economics & Guest Lecturer (Venkateshwara, LSR and IP colleges, September 2010-December 2011). Courses: *Advanced Microeconomics*, *Public Economics*, *Statistics*, *Economy State and Society*, *Introductory Economics*, and *Econometrics*.

**PhD student mentoring:** Vinay Kumar Jha and Divyanshu Jain (both ongoing).

## Consulting

Cotton Corporation of India, Competition Commission of India, Busara Center for Behavioral Economics, PwC.

## Media

1. A behavioral perspective on information and incentives regarding COVID-19 policies. In [Scroll.in](#) and [Quartz India](#). April 2020.
2. The hunger challenge of the lockdown. In [The Hindu BusinessLine](#). May 2020.
3. Interview in [The Times of India](#), May 2020.
4. Interview in [Trade Promotion Council of India](#), May 2020.
5. Interview in [Trade Promotion Council of India](#), June 2020.
6. Interview in [Mashable India](#), July 2020.
7. Interview in [Quartz India](#) on Delhi's pollution crisis and possible behavioral remedies. November 2020.
8. [Video interview](#) for the 2020 Nobel Prize in Economics by Bakul Talks. November 2020.
9. [Audio interview](#) for BBC UK Radio on India's food crisis during COVID-19. May 2021.
10. Op-ed in [Forbes India](#) (with Vidhi Shah and Rohit Joshi). August 2022.
11. CNBC interview on the history of financial investment in India. October 2022.
12. [Mint](#) article on strategies to counter disintermediation on service platforms, and the role of antitrust (with Srinath Ramesh and Jagesh Golwala). February 2023.

## Fellowship, Grants and Honors

IIMA Alumni VVEF Outstanding Researcher Award 2021.

IIM Ahmedabad Research Grants 2017-2022.

Decision Sciences Collaborative (OSU) Best Research Award, 2017.

Departmental Citation for Excellence in Teaching, 2016, OSU.

Decision Sciences Collaborative (OSU) Research Grant (\$3000), 2016.

Journal of Money Credit and Banking Research Grant (\$3000), 2016.

Behavioral and Decision Making (OSU) Research Grant (\$2000), 2015.

Ohio State University Graduate Student Fellowship, 2012-2013.

**Language:** Native speaker of English and Hindi.

**Extra-curriculars:** National level awards in swimming and theatre. Member of OSU Club Tennis A team.